

Is inflation passing you by?

What are you doing to overcome the certainty of taxes and inflation?

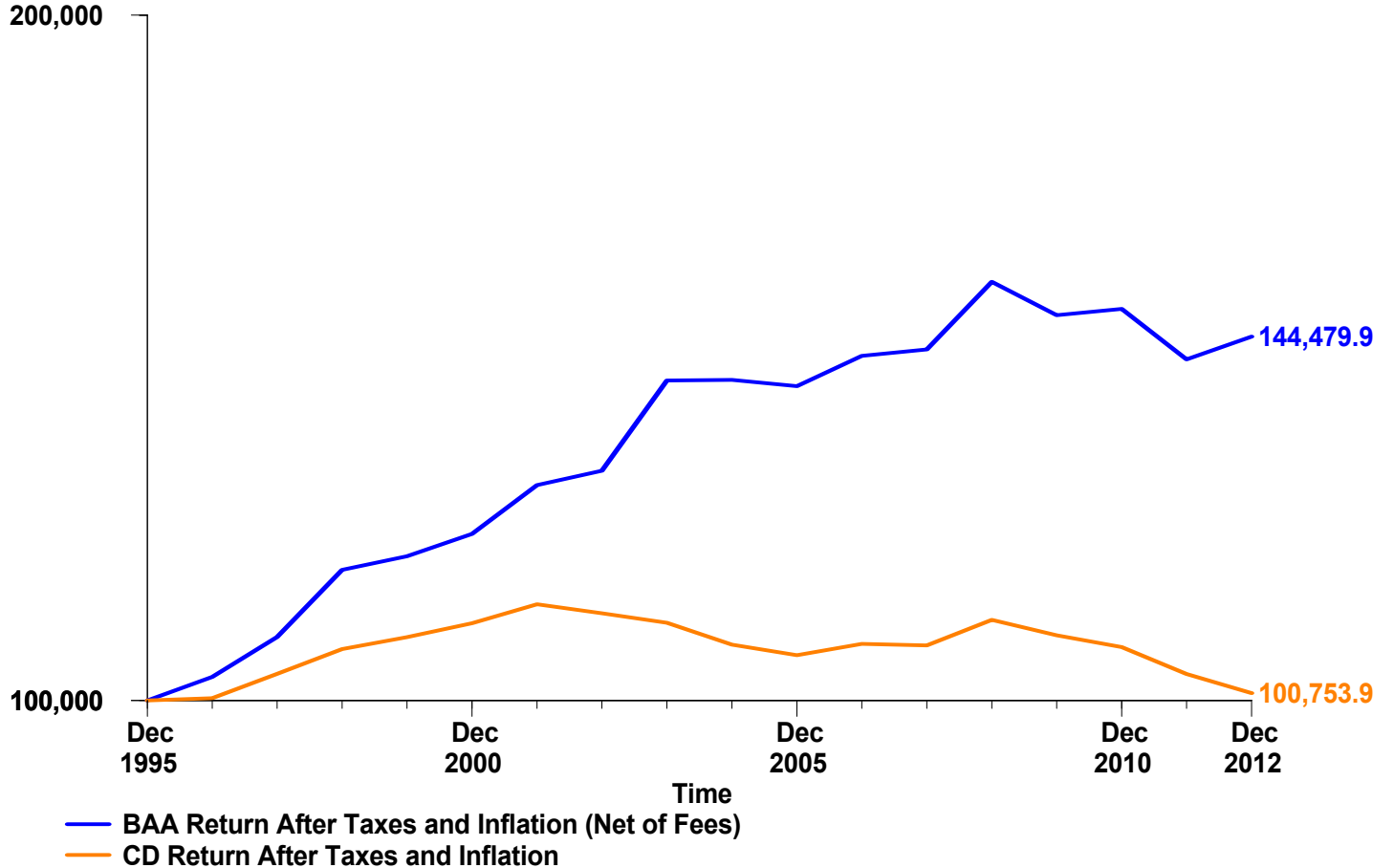
How important is purchasing power to you?

What are you paying for the safety of CDs?

THE REALITY OF CD RETURNS

THE IMPACT ON PORTFOLIOS AFTER REAL INFLATION AND AN ASSUMED 28% TAX BRACKET

Index Values (USD)



As of	1 Year	Last 3 Years	Last 5 Years	Last 10 Years	Since Inception
December 31, 2012					
CD Return After Taxes and Inflation	-1.91%	-1.93%	-0.96%	-0.80%	0.04%
BTS BAA Program Return After Taxes and	2.31%	-0.72%	0.26%	1.37%	2.19%

Performance of BTS BAA Program after taxes and inflation

Assumed 28% tax rate, initial investment of \$100,000, and maximum fees of 2.75%

Initial Investment: \$100,000.00

Tax Rate: 28%

Year	Annual Inflation	CD Annual Return	CD Return Net of Taxes and Inflation	BTS BAA Annual Return	BTS BAA Return Net of Taxes, Inflation & Max Fees	Growth of CD After Taxes and Inflation 1996-2012	Growth of BTS BAA After Taxes, Inflation and Max Fees 1996-2012	Growth of CD 1996-2012	Growth of BTS BAA 1996-2012	Growth of Inflation
1996*	1.02%	1.74%	0.23%	4.78%	2.42%	\$100,234.51	\$102,420.99	\$101,741.68	\$104,778.46	\$101,019.50
1997	1.70%	5.83%	2.49%	8.08%	4.12%	\$102,734.36	\$106,639.12	\$107,671.52	\$113,249.25	\$102,739.25
1998	1.61%	5.77%	2.54%	11.99%	7.02%	\$105,347.45	\$114,124.63	\$113,885.73	\$126,825.60	\$104,395.31
1999	2.68%	5.40%	1.20%	5.66%	1.39%	\$106,613.62	\$115,710.09	\$120,033.12	\$134,001.46	\$107,197.87
2000	3.39%	6.67%	1.42%	7.88%	2.28%	\$108,123.46	\$118,352.43	\$128,040.32	\$144,554.80	\$110,828.45
2001	1.55%	4.85%	1.94%	9.17%	5.05%	\$110,223.01	\$124,333.95	\$134,252.99	\$157,817.13	\$112,548.20
2002	2.38%	2.04%	-0.91%	5.33%	1.46%	\$109,224.98	\$126,148.39	\$136,996.68	\$166,225.80	\$115,223.37
2003	1.88%	1.29%	-0.95%	15.90%	9.57%	\$108,187.19	\$138,214.86	\$138,764.99	\$192,648.30	\$117,388.99
2004	3.26%	1.47%	-2.20%	4.60%	0.06%	\$105,809.41	\$138,295.06	\$140,803.53	\$201,514.37	\$121,210.66
2005	3.42%	3.28%	-1.06%	3.88%	-0.62%	\$104,690.77	\$137,433.02	\$145,415.71	\$209,329.56	\$125,350.80
2006	2.54%	5.13%	1.15%	7.84%	3.11%	\$105,895.62	\$141,701.16	\$152,871.32	\$225,745.24	\$128,535.53
2007	4.08%	5.46%	-0.15%	6.56%	0.64%	\$105,735.93	\$142,613.17	\$161,216.54	\$240,559.42	\$133,781.41
2008	0.09%	3.76%	2.61%	9.97%	7.09%	\$108,498.77	\$152,719.68	\$167,271.96	\$264,542.11	\$133,903.70
2009	2.72%	1.61%	-1.56%	-0.82%	-3.31%	\$106,804.69	\$147,659.87	\$169,966.76	\$262,367.66	\$137,547.65
2010	1.50%	0.44%	-1.18%	2.95%	0.63%	\$105,542.93	\$148,583.50	\$170,708.76	\$270,097.30	\$139,604.94
2011	2.96%	0.39%	-2.68%	-2.77%	-4.96%	\$102,712.01	\$141,214.83	\$171,373.03	\$262,606.37	\$143,740.61
2012	2.26%	0.49%	-1.91%	6.35%	2.31%	\$100,753.90	\$144,479.88	\$172,211.41	\$279,277.35	\$146,987.20

* Figures for 1996 reflect partial year only, beginning 9/11/96 and ending 12/31/96.

BTS BAA: BTS Bond Asset Allocation Performance represents hypothetical returns from the program's inception on 9/11/96 through 6/30/06 ("BAA") and actual returns since 7/1/06 ("Select BAA"). The hypothetical performance of the BAA consists of actual buy/sell signals applied to a composite of five high yield mutual funds, five government bond funds and T-bills. To calculate performance, T-bills are used as a surrogate for money market funds. BTS programs use money market funds, not T-bills. The five high yield mutual funds were selected from Morningstar's universe of approximately twenty high yield mutual funds that have been in existence since 1/1/81, the inception of BTS' High Yield Program. These five high yield mutual funds were selected because they are well-established and have been used with the program. The five government bond mutual funds are the 5 largest by total assets as of 12/31/07. These funds were selected with the benefit of hindsight. Since BTS was not selecting particular mutual funds for BAA, there are no assurances that these funds would have been used. Performance shown may be better or worse depending on the particular mutual funds selected. Depending on the specific high yield mutual funds or variable annuity subaccounts used, actual clients may have had investment results materially different from the results portrayed in the model. The hypothetical returns presented reflect hypothetical performance an investor would have obtained had it invested in the manner shown and does not represent performance that any investor actually attained. Certain assumptions have been made for modeling purposes and are unlikely to be realized. No representation or warranty is made as to the reasonableness of the assumptions made or that all assumptions used in achieving the returns have been stated or fully considered. Changes in the assumptions may have a material impact on the hypothetical returns presented. Hypothetical returns have many inherent limitations. Unlike actual performance, hypothetical returns do not represent actual trading in the underlying composite, but show how the composite would have performed upon the application of the program's actual signals. Mutual funds within the composite were selected with the benefit of hindsight. Other periods selected may have different results, including losses. There can be no assurance that BTS will achieve profits or avoid incurring substantial losses.

Returns assume that all exchanges were timely. Delays of 2-3 days may occur in implementing an exchange signal and may affect performance. Mutual funds have their own expenses whose costs are borne by the clients. Returns include the reinvestment of dividends and capital gains but do not include possible sales charges, transaction fees, or custodial fees. Actual fees may vary depending on, among other things, the applicable fee schedule and portfolio size. BTS' fees are available upon request and also may be found in Part 2A of its Form ADV. Past performance is no guarantee of future results. Performance results are net of the maximum possible fee of 2.75%. 1996 returns are for partial year only, beginning September 11, 1996 and ending December 31, 1996.

CD: The Citigroup U.S. Domestic 6 Month CD TR is an index created from a rotating sample of five banks and dealers surveyed daily on secondary market dealer offer rates for jumbo certificates of deposit. Bank CDs are FDIC insured. BTS returns are not guaranteed or insured by any government agency. BTS advisory programs may lose value. On the other hand, 6-Month CDs are insured by the Federal Deposit Insurance Corporation (FDIC) up to \$100,000 and guaranteed to pay back principal and the stated interest.

Inflation: - Ibbotson Associates SBBi U.S. Inflation

Source; Morningstar Encorr December 2012

Past performance is no guarantee of future results.